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 ***BMC3 Horizontal Integration***

Business Enabler for Horizontal Integration

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Premise



BMC3 Horizontal Integration

- **Horizontal integration is not only dependent on use of technical standards, but also on implementation of business enablers**
- **Business enablers consist of existing Government rules/regulations/practices and contractor policies/procedures**
 - Not uniformly applied or enforced
- **Consistent implementation will promote program success and facilitate integration across the enterprise**
- **Informing industry of our intent paves the way for consistent implementation**



Business Enablers



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BMC3 Horizontal Integration

- **Rights in Data**
 - **Emphasize importance of maximum appropriate Gov't data rights across programs - Determine before award**
 - **Gov't Purpose Rights as a "gold" standard**
- **Earned Value Management System**
 - **Define system in proposal - evaluate against guidelines**
 - **Early baseline review to establish common understanding of the work to be done**
 - **Access to contractor "on-line" management systems**
- **Integrated Master Schedule/Plan**
 - **Require in proposal - evaluate under risk factor**
 - **Correlate to CWBS, SOW, GFP**



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- **Government Furnished Property**
 - Clear identification of GFP requirements and schedule in proposal
 - Gov't assure availability before contract signed
 - Risk assessments and mitigation strategies up front
- **Risk Management**
 - Initial Gov't assessment, combined with contractor input
 - Focus program attention to potential issues/impacts
 - Use as management tool during entire program



Business Enablers



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BMC3 Horizontal Integration

- **Cost Reporting**
 - Integrated with contractor EVM system
 - Cost Performance Report as the “gold standard”
 - Reporting consistent with CWBS and done at the “control account” level
- **Contract Work Breakdown Structure**
 - Correlation with SOW, CLIN’s, IMS



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Way Ahead



BMC3 Horizontal Integration

- **ESC will implement uniform usage of management tools in our large BMC3 acquisitions**
- **Looking for industry feedback and assistance in achieving goal of horizontal integration**